

Quentic poised to accelerate growth with €15 million investment from One Peak Partners and Morgan Stanley Expansion Capital

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Quentic, one of Europe's leading providers of Software as a Service (SaaS) solutions for environment, health, and safety (EHS) and corporate social responsibility (CSR), receives €15 million in growth capital from its existing investors One Peak Partners and Morgan Stanley Expansion Capital. Quentic will use the funds to accelerate its growth in existing and new markets.

This successful financing round follows a €22 million investment in May 2017 which was also led by One Peak Partners and Morgan Stanley Expansion Capital. Quentic has significantly grown over the past two years, and the new capital will be used to further accelerate this growth. "With the acquisition of app provider NordSafety, the opening of six further offices, and the doubling of our headcount to over 200 employees, we have strengthened our market position considerably. We are excited to receive, once again, such strong support from our investors. With the new capital, we will open further offices in Europe and continue to drive innovation through our software platform," says Markus Becker, CEO of Quentic.

On the road to European market leadership

Independent consultancy and market research firm [Verdantix](#) predicts that the global EHS software market will grow to over \$2 billion in annual revenue over the next few years. "Demand from customers is accelerating fast across all sectors, particularly with regard to mobile apps and increasingly global usage. We are impressed by Quentic's strong financial performance and the outstanding technology platform that the company has built over the years. We look forward to working with Quentic's world class management team to jointly create the European market leader for EHS software," says David Klein, Managing Partner at One Peak Partners.

A holistic EHS and CSR solution

More than 600 companies strengthen their EHS and CSR management with Quentic's SaaS solution. The platform consists of eight modules that can be purchased in any combination, including Health & Safety, Risks & Audits,

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Hazardous Materials, Legal Compliance, Online Instructions, Processes, Environmental Management, and Sustainability. It is Quentic's mission to connect all EHS and CSR stakeholders. The advantage for users of the platform is that data can be collected decentrally and evaluated in a central platform. Documents are structured and always up-to-date, workflows are more transparent, and access for employees can be granted individually. As businesses collaborate more across departments, subsidiaries and countries, processes can be managed efficiently and in accordance with legal requirements.

Quentic is one of the leading providers of Software as a Service (SaaS) solutions in the European EHS and CSR market. The company is headquartered in Berlin, Germany, and employs more than 200 people. Quentic's management board comprises of Markus Becker (CEO), Sebastian Mönnich (COO), and Hardy Menzel (CTO). Branch offices are located in Germany, Austria, Switzerland, Finland, Belgium, Denmark, and the Netherlands. More than 600 customers leverage Quentic's software solutions to strengthen their EHS and CSR management. The integrative solution is suitable to support management systems according to ISO 14001 (environment), ISO 50001 (energy), and ISO 45001 (occupational health and safety). Quentic networks data, connects all EHS and CSR actors, and encourages engagement across the entire field – via browser or app.

One Peak Partners is a growth equity firm investing in technology and tech-enabled companies in the scale-up phase. It provides expansion capital and access to its extensive network to exceptional entrepreneurs, with a view to help transform innovative businesses into lasting, category-defining leaders. In addition to Quentic, One Peak's portfolio includes DocPlanner, Neo4j, Spryker Systems, HighQ, Coople, and Concentra Analytics.

Morgan Stanley Expansion Capital is the growth-focused private investment platform within Morgan Stanley Investment Management. Funds managed by Morgan Stanley Expansion Capital target growth equity and credit investments within technology, healthcare, consumer, digital media and other high growth sectors. For over three decades, Morgan Stanley Expansion Capital has successfully pursued growth investment opportunities and has completed investments in over 190 companies leveraging the global brand and network of Morgan Stanley.

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