ecointense

EcoIntense opens three new locations

EcoIntense GmbH is expanding its market position in Europe. The software specialist for health and safety, environmental protection, and sustainability management is opening three new locations in Denmark, the Netherlands and Hamburg, Germany. With the addition of two newly created positions the company has moreover further strengthened its international sales team.

Berlin, June 13, 2018 – Over the past few years, EcoIntense GmbH has won over 100 new customers and increased its sales by 50 percent. Because of the growing demand, the Berlin software specialist is now serving new and existing customers in two further markets. "In this way, we can even better respond to the country-specific needs of companies and support them with the implementation of our EcoWebDesk software. A service which is highly appreciated by customers", says Markus Becker, CEO of EcoIntense GmbH.

New heads for international growth

With the three locations, EcoIntense GmbH expands its existing sales network in Germany, Austria, Switzerland, Finland, as well as in the US. Chris Loos heads the new location in Amsterdam. The regional sales manager has moved from Bureau Veritas to EcoIntense and brings along many years of experience in the health, safety and environment (HSE) market. Jens Christian Arendt is responsible for the expansion of sales activities in Denmark. The Vice President of Sales in Denmark previously worked for FlowIT and has extensive experience in the software industry. EcoIntense will open its new Hamburg branch in July. The contact partner for customers from the northern German area remains Senior Sales Manager & App Specialist Lars Schmitt.

From start-up to leading provider for HSE and CSR software

Founded in 2007 in Berlin, EcoIntense has successfully established itself in the market. Among its customers are more than 500 companies, such as Siemens or Philips. With eight modules, the EcoWebDesk software comprises Health and Safety, Audit Management, Hazardous Materials, Legal Compliance, Online Instructions, Process Management, as well as Eco-Controlling and Sustainability. Users can pick and choose from the various software modules to create a customized system. They get maximal usage from the numerous cross-connections, since they strengthen the cooperation between the individual departments, create transparency and facilitate a holistic view of

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the company procedures. Because data and documents in EcoWebDesk are kept consistent, structured and up-to-date, company processes can be controlled efficiently and legally in accordance with legal provisions.

EcoWebDesk is a comprehensive and integrated off-the-shelf software solution for occupational health, safety and environmental (HSE) management as well as sustainability management. In EcoWebDesk key indicators and business goals can be aligned with operational requirements, environmental protection regulations, legal norms as well as workplace safety requirements and risk management. The software is suitable for management systems according to ISO 14001, ISO 50001 and OHSAS 18001 as confirmed by DEKRA Assurance Services. EcoIntense GmbH is certified according to DIN EN ISO 9001 and DIN ISO/IEC 27001. The company is headquartered in Berlin, Germany. Further offices and partners are located in Germany, Austria, Switzerland, Finland, the Netherlands, Denmark and Texas, USA

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